## How Social Media or Technology Can be Used to Build Communities

Genevieve Coates
Owner, Generate Creative Consulting
www.generatecreativeconsulting.com

# What is a "Community"?











## Strong Sense of Community

#### Advocates

Advocates are the loud, positive voices that not only keep people in the community excited and engaged, but they are also the ones that are expanding that community beyond its current members.

- Dedicated
- Passionate
- Invested
- Keep your community members engaged & excited
- Invites new community members to join you



#### Growing Communities





#### Your Ideal Advocate

Start by listing what your ideal advocates would look like to your organization.

#### Demographics

- Age Range
- Gender
- Location

#### **Psychographics**

- Personality
- Values
- Opinions
- Attitudes
- Interests
- Lifestyles

#### **Platforms**

- Facebook
- Twitter
- Linkedin
- Blog
- Mainstream Media
- Private Messaging

#### **Affiliations**

- Groups
- Professional Associations

#### Public VS Private Community

#### Public Community

- Allow Access for Anyone
- Typically No Cost for Use
- Content Can Be Seen By Everyone

#### Private Community

- Access is Limited
- Can be No Cost, But Premium Version May Have Fees
- Content Privacy Can Be Controlled

You may have multiple types of communities that fall in either category or you may have just one private or public community.

## Private Community

#### **Private Community**

#### **Use Cases**

- Internal Communications for Employees
- Direct Email Communications With Your Members
- Help Forums for Customers
- Discussion Forums for Members

#### <u>Pros</u>

- Control who has access
- Control who sees what information

#### <u>Cons</u>

- You must invite or encourage others to join
- Sometimes have associated costs

#### Private Community - Examples







# Public Community

#### **Public Community**

#### **Use Cases**

- Public Communications Through a Social Media Account
- Marketing, Customer Service, Brand Awareness, Competitive Intel, Industry Analysis, etc.

#### <u>Pros</u>

- Public mass communication
- Free to use

#### <u>Cons</u>

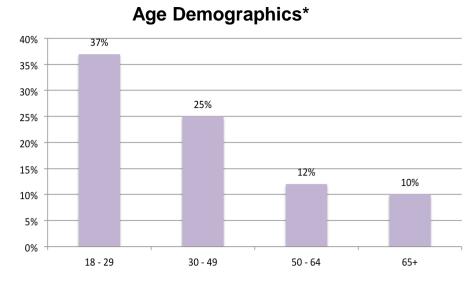
- Fully public and everything you post online will stay online, very hard to remove
- Limited control on how people interact with your posts

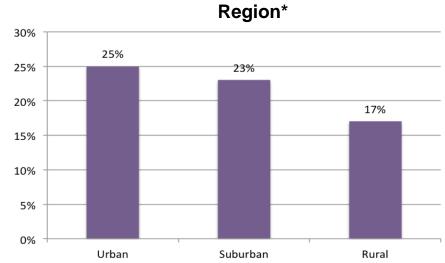
#### Public Community - Twitter

#### -111001polatoa Aplil 10, 2001

- 302 million monthly active users
- 500 million Tweets are sent per day
- 80% of Twitter active users are on mobile
- 77% of accounts are outside the

- 23% of all online adults use Twitter
- 24% of all male online adults use Twitter
- 21% of all female online adults user
   Twitter



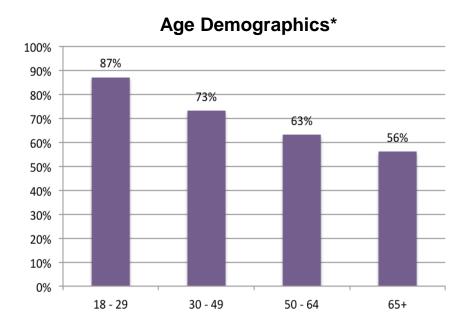


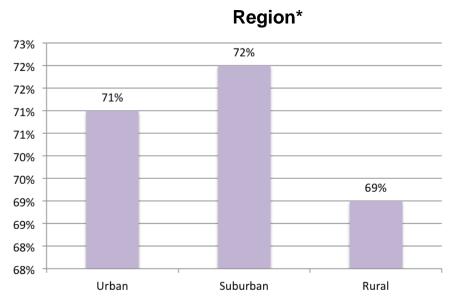
#### \*% of online adults

#### Public Community - Facebook

- Founded February 4, 2004
- 1.44 billion monthly active users
- 85% of Facebook active users are on mobile
- 82.8% of accounts are outside the U.S. & Canada

- 71% of all online adults use Facebook
- 66% of all male online adults use Facebook
- 77% of all female online adults user
   Facebook

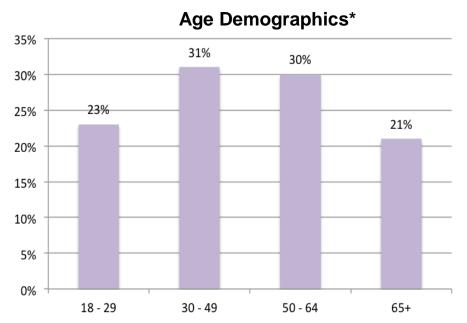


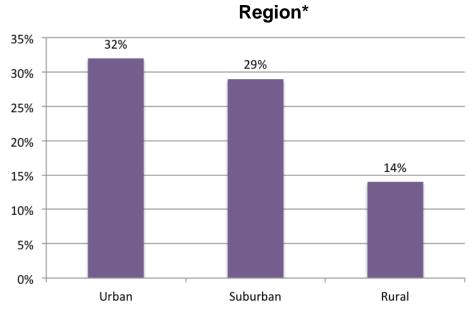


#### \*% of online adults

#### Public Community - Linkedin

- Launched May 5, 2003
- 300 million members
- Members are in over 200 countries and territories around the globe.
- 28% of all online adults use Linkedin
- 28% of all male online adults use Linkedin
- 27% of all female online adults user Linkedin





\*% of online adults

## Tips For Engaging With Your Community

#### Be Transparent



#### **Genevieve Coates**

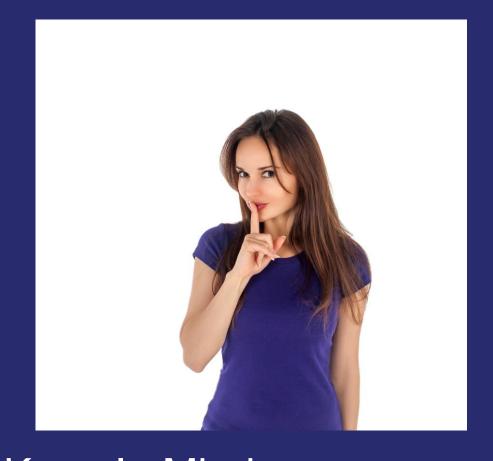
@genevievecoates

Always smiling at my own jokes, love data, reports & helping others. DAL grad: B.A. English & Theatre. Owner and principal consultant of @generatecreatif

Fredericton, NB

@ genevievecoates.com

iii Joined September 2009



### Keep In Mind

#### Internet Lines Are Blurry





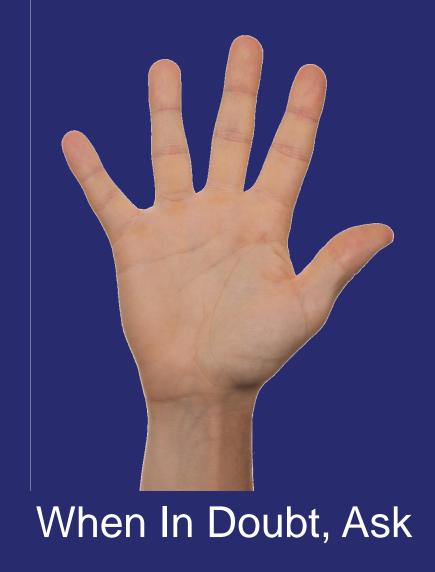
Talk About What You Know

#### **Correct Mistakes**



## Give Credit Where Credit is Due





#### Be Respectful





Take the High Road

## Share Enthusiasm and Have Fun





Community First

## QUESTIONS??

### THANK YOU!

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